



SPENDING PLAN:

Dempsey Benton has taken the message of the N.C. stimulus office across the state
P3

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Area's Largest Property Management Companies
ranked by total square feet managed in the Charlotte area

Rank prior rank	Name address	Phone Web site	Area square feet managed ¹	Number of local properties managed	Office square feet/ number of properties managed	Retail square feet/ number of properties managed	Industrial and flex square feet/ number of properties managed	Top local executive(s)	Year management division founded
1 1	Childress Klein Properties Inc. 301 S. College St., Suite 2800 Charlotte, N.C. 28202	(704) 342-9000 childressklein.com	15,766,838	104	8,716,579 46	1,972,789 12	5,077,470 46	Fred Klein Tom Coyle David Haggart Landon Wyatt	1988
2 2	Lincoln Harris 4201 Congress St., Suite 175 Charlotte, N.C. 28209	(704) 714-7600 lincolnharris.com	12,154,152	186	11,380,288 184	773,864 14	0 0	John Harris	1992
3 5	CB Richard Ellis 201 S. College St., Suite 1900 Charlotte, N.C. 28244	(704) 376-7979 cbre.com	7,724,729	21	2,149,090 9	671,570 6	4,904,069 6	Steven Gassaway	
4 3	Colliers Pinkard 330 S. Tryon St., Suite 301 Charlotte, N.C. 28202	(704) 375-7771 collierspinkard.com	7,675,268	50	2,588,015 10	330,203 5	4,757,050 35	Tim Richardson	1945
5 7	The Keith Corp. 5935 Carnegie Blvd., Suite 200 Charlotte, N.C. 28209	(704) 365-6000 thekeithcorporation.com	7,540,702	81	4,207,659 74	181,559 9	3,151,484 23	Mike Cox	1989
6 4	Trinity Partners 227 W. Trade St., Suite 1820 Charlotte, N.C. 28202	(704) 372-8822 trinity-partners.com	6,999,775	65	1,855,647 17	68,294 4	5,075,834 44	Gary Chesson Peter Conway	1998
7 6	ProLogis 2217-C Distribution Center Drive Charlotte, N.C. 28269	(704) 921-6000 prologis.com	6,800,000	45	0 0	0 0	6,800,000 45	Reid Dunbar	1994
8 8	NAI Southern Real Estate 1701 E. Third St., Charlotte, N.C. 28204	(704) 375-1000 srenc.com	6,208,322	151	1,655,006 36	913,677 17	3,639,639 98	Louis Rose Jr.	1899
9 11	Beacon Partners 9335 Harris Corners Parkway, Suite 250 Charlotte, N.C. 28269	(704) 597-7757 beacondevelopment.com	4,894,312	96	795,481 12	16,900 1	4,078,441 74	Pete Lash	1991
10 10	Bissell Property Services 13860 Ballantyne Corporate Park, Suite 300 Charlotte, N.C. 28277	(704) 248-2000 bissellcompanies.com	4,266,205	66	4,266,205 66	0 0	0 0	Tom Pizzo	1964
11 13	American Asset Corp. 3700 Arco Corporate Drive, Suite 350 Charlotte, N.C. 28273	(704) 295-4000 aacusa.com	3,310,734	46	985,346 9	1,272,998 25	1,052,400 400	Paul Herndon Duncan Lewison	1989
12 14	Simon Property Group 8111 Concord Mills Blvd. Concord, N.C. 28027	(704) 979-5000 concordmills.com	3,015,000	2	0 0	3,015,000 2	0 0	NA	NA
13 9	Spectrum Properties 201 S. Tryon St., Suite 550 Charlotte, N.C. 28202	(704) 358-1000 spectrum-properties.com	2,919,360	5	1,860,259 5	0 0	526,695 1	Darryl Dewberry John Boylan Ted Lee Terry Finch Steve McClure	1982
14 15	General Growth Properties Inc. 110 N. Wacker Drive Chicago, Ill. 60606	(704) 542-4111 ggp.com	2,683,857	3	0 0	2,683,857 3	0 0	Michael Payton	1991
15 16	Duval Investment Group Inc. 212 S. Tryon St., Suite 1050 Charlotte, N.C. 28281	(704) 731-5560 duvallonline.com	2,385,698	26	500,000 4	220,000 2	0 0	Howard Duval III Mary Wilken	1983
16 17	Crosland 227 W. Trade St., Suite 800 Charlotte, N.C. 28202	(704) 529-1166 crosland.com	2,216,976	21	0 0	2,216,976 21	0 0	Todd Mansfield	1983
17 18	Collett & Associates 1111 Metropolitan Ave., Suite 700 Charlotte, N.C. 28204	(704) 206-8300 collett.biz	2,207,424	26	0 0	1,902,454 25	304,970 1	Charles Ellis Jr.	1987
18 NR	Lat Purser & Associates Inc. 4530 Park Road, Suite 300 Charlotte, N.C. 28209	(704) 519-4255 latpurser.com	1,674,725	37	358,302 8	1,316,423 29	0 0	Lat Purser III Bob Otten Randolph Robinson	NA
19 NR	Keystone Partners 1915 Rexford Road, Suite 350 Charlotte, N.C. 28211	(704) 927-3000 keystonepartnersnc.com	1,650,000	7	1,000,000 6	0 0	650,000 1	Brad Cherry Chase Monroe Pete Pittroff Jim Thorp	2005
20 19	Percival McGuire Commercial Real Estate 301 S. McDowell St., Suite 1200 Charlotte, N.C. 28204	(704) 632-1000 pmcre.com	1,517,243	26	505,686 10	185,791 6	290,262 3	Brett Gray	1965
21 25	Pinnacle Properties 610 E. Morehead St. Charlotte, N.C. 28203	(704) 377-9151 pinnacle-properties.net	1,483,350	24	98,581 5	263,994 10	1,120,775 9	Steve Craig Douglas Hollidge Ken Walsh	1998
22 21	RREEF 2115 Rexford Road, Suite 312 Charlotte, N.C. 28211	(704) 571-4081 reef.com	1,472,854	6	335,748 2	0 0	1,137,106 4	Judy Scruggs	2001
23 22	Eola Capital 4944 Parkway Plaza Blvd., Suite 250 Charlotte, N.C. 28217	(704) 357-8873 eolacapital.com	1,433,522	23	1,433,522 23	0 0	0 0	Bryan Howell	2000
24 23	Merrifield Partners, a Crosland affiliate 125 Scaleybark Road Charlotte, N.C. 28209	(704) 716-1000 merrifieldpartners.com	1,348,701	72	892,612 49	72,439 11	383,650 12	James Merrifield	1997
25 NR	Cousins Properties Inc. 800 W. Trade St., Suite 100 Charlotte, N.C. 28202	(704) 350-6200 cousinsproperties.com	1,135,695	2	1,082,739 2	50,955 0	0 0	Bettie Coltrane	1959